

2018	Jan 18	Feb 18	Mar 18	Apr 18	May 18	Jun 18	Jul 18	Aug 18	Sep 18	Oct 18	Nov 18	Dec 18	TOTALS
INCOME													
Rents	0		0	0					0	0	0	0	0
ALCOHOLIC BEV													
Sales-Beer 1852/BFB/BG	3,517	4643	5631	10853	17454	10598	10893	12321	10545	6631	5656	7231	105973
Sales-Liq 1852/BFB	5,118	7107	6885	6026	8539	5675	7904	8549	8497	8745	8114	9259	90419
Sales-Wine 1852/BFB	4,978	6065	5181	4652	5618	3551	4758	6171	5628	4947	6652	6590	64792
TOTAL ALCOHOL	\$13,613	\$17,816	\$17,697	\$21,531	\$31,612	\$19,823	\$23,555	\$27,042	\$24,669	\$20,323	\$20,422	\$23,080	261182
FOOD													
Sales-Banquet	0	6790	3553	1915	3420	6736	925	7426	4904	7349	10026	6263	59307
Sales-Catering	193	463	531	1096	839	232	675	1849	5161	1237	145	0	12421
Sales-Dining Room	43199	51565	47915	50140	56603	41458	56230	56720	49767	45571	53612	59932	612714
Sales-Food-BFB	6735	9064	7272	5348	6901	3662	5742	5967	7928	6572	5468	6850	77507
Sales -Food-BG	0	0	0	3246	4829	2872	4594	3625	2140	381	48	0	21736
TOTAL SALES FOOD	50127	67882	59271	61746	72593	54960	68166	75586	69900	61110	69299	73044	783684
Sales-Gift Cards	-652	-1132	736	-1488	742	23	-879	-1181	-440	-712	-77	8750	3690
Sales-Hotel	6866	10959	11582	20753	30607	22162	22901	24572	28733	30459	27306	14752	251652
Sales-Merchandise	83	542	149	381	133	42	46	91	412	808	2276	4815	9778
Service Fees-NT	0	3987	2065	2088	2279	1980	198	1780	1875	2376	2793	1451	22872
TOTAL INCOME	\$70,038	\$100,054	\$91,500	\$105,011	\$137,966	\$98,990	\$113,987	\$127,889	\$125,148	\$114,364	\$122,019	\$125,893	\$1,332,859
COGS													
C.O.S.-Beer	2217	2885	2551	2420	5229	3077	4272	6481	5826	2278	1644	1690	40570
C.O.S.-Food	18535	22401	14776	25368	30117	19872	23410	36996	32850	20792	27843	28893	301853
C.O.S.-Liquor	939	882	3058	699	1709	1527	1627	3432	1922	2547	2116	2254	22713
C.O.S.-Wine	1796	2573	1431	1982	2363	1911	1472	2859	2296	2557	1784	3358	26382
C.O.S. - Merchandise	387			0		0	0	0	3264	0	1261	-8838	-3926
Total COGs	\$23,873	\$28,741	\$21,816	\$30,469	\$39,419	\$26,387	\$30,781	\$49,769	\$46,158	\$28,174	\$34,647	\$27,357	387592
Gross Profit	\$46,164	\$71,313	\$69,684	\$74,542	\$98,547	\$72,603	\$83,206	\$78,120	\$78,990	\$86,190	\$87,372	\$98,535	\$945,267
EXPENSES													
Advertising	7767	4847	4824	5320	4074	2288	3194	4270	1804	2575	6097	4294	51355
Cleaning Supplies	1117	1467	771	894	1193	1386	1294	2345	903	902	1625	1345	15242
Commissions/fees	3027	1348	663	665	331	371	14172	3571	4898	392	1299	726	31463
Contract Labor	2102	1386	1358	1914	2558	2098	1200	2641	3496	3618	5252	5159	32781
Dues/Subscriptions	3300	0	214	2108	696	0	0	0	2500	0	15	535	9368
Employee Meals	1252	1436	1607	1184	962			1296	1150	852	973	0	10711
Employer Payroll Taxes	6021	4896	4486	4603	5097	3226	4807	4863	4475	4402	5660	3328	55863
Equipment Rental	20	345	20	559	873	159	0	0	808	0	731	0	3515
Guest Entertainment	604	299	833	518	518	0	299	812	299	299	513	513	5507
Insurance	525	1490	1434	2924	1434	989	1434	980	1580	1434	2044	610	16878
Licenses & Permits	1397	263	0	151	0	0	450	0	1150	138	253	756	4558
Merchant Fees	4066	2169	2750	2628	3001	3908	20	0	0	3471	3234	3766	29012
Music (Bands)	0	0	200	1325	2220	725	650	1200	600	650	0	0	7570
Operating Supplies	13165	4022	4417	7316	5231	7074	6448	3953	3706	4025	4466	3929	67753
Payroll Expenses	921	231	223	223	395	352	260	244	225	236	329	204	3842
Repair & Maintenance	1775	6808	3808	3558	2275	1882	1109	1551	3486	3436	2649	2951	35288
Telephone Expense	747	718	714	994	768	825	726	746	714	696	686	927	9259
Uniforms	8444	2520	1171	726	553	342	0	833	2064	725	627	180	18186
Utilities	9504	3568	6656	6311	6128	6546	7275	8127	7616	7702	7317	6983	83734
Wages-Employees	49906	48719	52434	52687	61354	40197	54439	57111	50568	53534	71588	41434	633970
Total Expenses	\$115,661	\$86,530	\$88,582	\$96,609	\$99,659	\$72,368	\$97,777	\$94,545	\$92,039	\$89,088	\$115,358	\$77,640	1125856
NET OPERATING INCOME	-\$69,497	-\$15,216	-\$18,898	-\$22,067	-\$1,112	\$235	-\$14,571	-\$16,425	-\$13,049	-\$2,898	-\$27,986	\$20,896	-\$180,588